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Michael Pimental Sr. AQ Facilitator



Michael has been a Senior AQ Facilitator with PEAK Learning, Inc. since 2007. He has delivered AQ training to Fortune 500 managers, teams, and individuals. His AQ client list includes corporate executives, corporate teams, public school administrators, and non-profit directors.

Michael is President of Fairlead Coaching, an LLC, dedicated to assisting companies develop sales teams, managers, and presentations. He has provided dynamic top tier management coaching, sales call coaching, presentation coaching, and professional image coaching to individuals, corporate sales teams, and executives.

Michael's experiences include 25 years as a sales representative for a Fortune 500 company. He served as sales trainer, mentor, and sales coach for much of his career. His sales career was distinguished by numerous district, regional, divisional, and national awards. His contributions included creative and impactful presentations that were adopted throughout the national sales force.

Michael holds a B.S. in Psychology from the University of Massachusetts. He has served his community through leadership positions on multiple boards and commissions. He currently serves as a Court Appointed Special Advocate where he advocates on behalf of children declared dependent upon the court. He is a father, grandfather, and avid boating enthusiast.